

LEADERS

JULY, AUGUST, SEPTEMBER 1991
VOLUME 14, NUMBER 3

101

NOBEL
SOLUTIONS/16

KOREA'S ROH
TAE WOO/21

AIR 2000/35

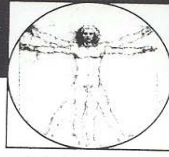
INVESTING IN
ETERNAL LIFE/57

RISKY BANKING/67

REINSURANCE/117

CEO LASER
FACETS/101





BIOTECHNOLOGY

Is Fabulous Food The Next Fountain Of Youth?

By Gilbert V. Levin, Ph.D.,
Chairman and President,
Biospherics Incorporated, Beltsville,
Maryland

ALL U.S. GOVERNMENT (F.D.A.)-AP-
proved "low-calorie" sweeteners on the
market today are several hundred times
as sweet as table sugar. Though caloric,
such small quantities of these chemicals
are needed to produce sweetness that
they add essentially no calories to the
final food product. Where food products
do not depend on the bulk properties of
sugar, these "high-intensity" sweeteners
fill a very large need, primarily in the
product areas in which the bulk is sup-
plied by water, such as beverages, or
where tiny pills, powders or drops
serve as tabletop sweeteners.

But products requiring the bulk of
sugar, like baked goods, ice cream, fro-
zen desserts, candies and gums have a
problem. So to address that market, food
product manufacturers have attempted
to use a high-intensity sweetener togeth-
er with a "bulking agent." Unless the
bulking agent is non-caloric, however,
it puts back the calories the sweetener
replaces. Only one synthetic bulking
agent has been approved for use in the
U.S., and it is somewhere between 25
and 50 percent caloric, as compared to
table sugar. Moreover, there are taste
problems with a number of products
formulated with it.

In general, then, today's consumer
remains unsatisfied in his quest for low-
calorie, staple foodstuffs.

There is now hope, though, that
this important product void can be
filled. We at Biospherics are developing
two promising candidate sweeteners.

It all began with the insatiable
curiosity of Louis Pasteur, who puzzled
over his observation that when chemical-
ly synthesized sodium ammonium tar-
trate in solution was dried into crystals,
equal quantities of two distinctive shapes
appeared. And no matter how he rotated
the crystals, the two different forms did
not match up. They were mirror images.
Pasteur concluded that this difference
between the two crystal forms was caused
by a geometric difference in the arrange-
ment of the atoms in the constituent

molecules. Other scientists identified the
difference at the molecular level. They
named the chemically identical forms
"left-handed" and "right-handed." The
"left-handed" molecule remained un-
touched in the solution and, when dried,
formed left-handed crystals only. This
was the first evidence that left-handed
and right-handed versions of the same
chemical compound behave differently
biologically and is the basis for our use
of left-handed sugar (and, increasingly,
for new pharmaceuticals).

It is now believed that living forms
evolved through the ages using and
making energy-rich sugars of the right-
handed version only. Conversely, and
equally inexplicably, the first living sys-
tem selected only left-handed amino
acids out of which to build the tissues of
life. Being descendants of that first living
progenitor, the enzymes responsible for
making energy available to us respond
only to right-handed sugars.

I was mindful of this fact when I
was designing an experiment to look for
life on Mars. The strategy was to see if
Martian soil contains microorganisms by
adding food and seeing if it was used. I
thought it a good idea to include both
left- and right-handed molecules in that
food, since no one could predict which
type any Mars life might prefer. Imagine
the *Viking* mission experiment success-
fully arriving on Mars but failing because
it offered the wrong food!

The uncommon left-handed L-sugar
had to be carefully synthesized. In the
course of incorporating it into the Mars-
bound nutrient, I tasted it. I was sur-
prised to find it sweet, because theory
predicted that the taste process, gov-
erned by right-handed enzymes, would
not recognize the L-sugar. In fact, a
hastily convened taste panel confirmed
that the L-sugar is just as sweet as its
right-handed twin!

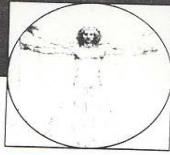
Biological processes in yeast also
operate in man. If L-sugar is sweet and
cannot be metabolized, might it not pro-
vide a much-needed, non-caloric bulk

sweetener? If the idea were proven true,
there would be but two obstacles: the
price of L-sugar at that point was about
\$30,000 a pound—making a low-calorie
cake a little costly; and the substance
had to be proven nontoxic to humans.
All the other problems faced by the
high-intensity sweeteners—lack of bulk,
texture, density, browning and difficult
formulation of food products—were not
problems for L-sugar.

The L-sugar selected for our devel-
opment was not common table sugar
(sucrose) but rather the L-form of one of
table sugar's single hexose components.
It is cheaper and easier to make than L-
sucrose, and it fit better into our market
strategy.

Named Lev-O-Cal™, the sugar has
shown considerable promise. Research
performed to date has produced highly
encouraging results concerning its effica-
cy and safety. Moreover, in the course of
that work a serendipitous discovery has
enabled us to patent what may prove to
be a superior or alternate product for
use as a low-calorie bulk sweetener. Un-
able to synthesize L-tagatose in time for
a set of physical tests of the L-sugars,
we substituted the naturally occurring
D-tagatose since its behavior for test pur-
poses would duplicate that of L-tagatose.
Dr. Lee Zehner, director of BioTech Pro-
grams, tasted the D-tagatose and found
it to be virtually indistinguishable from
sucrose.

Although not a left-handed sugar,
D-tagatose had not been studied exten-
sively because no practical use had been
seen for it. But its taste and physical
properties, and the fact that it could be
made much more cheaply than L-taga-
tose, spurred Dr. Zehner to investigate
its caloric availability to mammals. A
series of tests concluded that D-tagatose
does not cause weight gain. A new pat-
ent now grants us the exclusive right to
use D-tagatose as a sweetener and/or
bulking agent and we are now carrying
on parallel development of Lev-O-Cal
and D-tagatose.



BIOTECHNOLOGY

...wonderful-tasting
foods and desserts
without the
calories...fanciful
dream?

Moreover, after a major European company participated in the development of Lev-O-Cal, we licensed the company to use the technology. We will receive royalties on any sales resulting from that license, but we retain the right to develop and sell Lev-O-Cal independently.

Also, Biospherics still owns all rights to the D-tagatose technology. And though we are continuing to develop this product, given the high research costs involved and the several years of remaining development effort, we might share the rights with an investor.

L-sugars and D-tagatose have much in common. Neither contributes to weight gain. Both have clean, sweet tastes, sugar-like texture and mouthfeel, and neither produces an aftertaste. Both brown upon baking. Both are bulk sweeteners. Neither induces an insulin response. Both are simple carbohydrates, chemically true sugars experts think will prove nontoxic. (Health studies performed to date on both non-caloric sugars have shown no toxic effects.) In preliminary tests, both sugars have indicated they do not contribute to tooth decay. And both are slowly biodegraded in the environment.

But it is the differences between the two sugars that give rise to the two strategies. D-tagatose is sweeter than Lev-O-Cal. Its onset of sweetness and its taste profile closely mimic table sugar, as do many of its important physical characteristics. So D-tagatose offers the prospect of being a ready substitute for table sugar that requires little or no alteration in food product formulations. Lev-O-Cal, on the other hand, will chiefly address the bulking agent market because it is less sweet. So it is suitable for use in a variety of processed foods, baked goods and candies.

And in addition to filling this considerable niche for low-calorie sugar, Lev-O-Cal offers the prospect of new types of low-calorie food products. Thus, a whole array of "designer" food prod-

ucts, ranging from low sweetness to that of sucrose and beyond, could be produced.

Both Lev-O-Cal and D-tagatose are uncommon sugars. Traces of L-sugars have been found in some exotic plants, seeds and lower organisms. D-tagatose, on the other hand, is in a number of foods that we eat. This includes dairy and soybean products, honey and human mother's milk. The concentration of D-tagatose in each of these foods, however, is quite small. Nonetheless, the fact that we have all been exposed to D-tagatose provides an encouraging background for the extensive toxicological work to be done. This may protect D-tagatose from the acceptance difficulties experienced by some high-intensity sweeteners of a completely synthetic nature, even though toxicological results were favorable for them.

Further, much progress has been made in developing a cheaper manufacturing process for Lev-O-Cal. Although it is no longer \$30,000 a pound, Lev-O-Cal would still require a significant price premium over table sugar. But the high price of diet foods today has not prevented their invasion of supermarkets.

In fact, market studies show an existing and developing demand for low-calorie sweetener/bulking agents that could produce between \$1 billion and \$2 billion per year in sales by the fifth year after the introduction of either of Biospherics' products. These estimates take into account the probability that the dosage allowance for human consumption of the product will be no greater than that permitted for other low-calorie bulking agents. The studies also suppose that some other, yet unknown bulking agent competes for the market.

Biospherics has produced beautiful and tempting low-calorie sweets that appear indistinguishable from the traditional products we love so much. But while the potential impact of Lev-O-Cal and D-tagatose on the diet food industry is large indeed, were nonfattening sugar

to be coupled with the new low-calorie "fake fats," a true food revolution could result.

But before we let our aversions to tampering with foods cause us to balk at the prospect, let's review the bidding. Although at times we decry dieting and the use of diet foods as narcissistic and a depraved practice for cosmetic purposes only, the facts show otherwise:

Obesity is the cause of a number of severe health problems, and sugar has been established as a causative agent in tooth decay. Many feeding studies with rats have shown that substantial reduction in daily caloric intake leads to extended life and fewer diseases, including cancers and cardiovascular problems.

While it is a long, yet unwarranted leap of faith from these rat experiments to assume that humans would respond the same way, the studies clearly warrant investigation with humans. Were similar effects to be demonstrated for humans, we could then seek to extend our healthy life span by reducing food intake or eating low-calorie foods.

The few Spartans among us may opt for the former approach, but the majority will surely want to approach the fountain of youth through continued indulgence in wonderful-tasting foods and desserts—but without the calories. A fanciful dream? Perhaps. But even if the truth lies somewhere between our present state of diet and health and that of the utopia just projected, it augurs well for an oncoming food revolution. ●



Gilbert V. Levin holds 50 patents in environmental engineering and health. He was an experimenter on the Mariner 9 and Viking Mars missions. A Ph.D. engineer from Johns Hopkins, he has also been employed by several state health departments.